NEW ADDRESS:
JOHN BROCKMAN ASSOCIATES, INC.
2307 BROADWAY
NEW YORK, NEW YORK 10024
212 874-0500

John Brockman Associates, Inc. 200 West 57th Street New York, New York 10019 (212) 582-7551

August 26, 1981

Tony Schulte
Random House
201 East 50 Street
New York, NY 10022

Dear Tony:

While I await Random House's figures please allow me to send you a copy of the version supplied to me by my client, The Point Foundation. Stewart Brand and his associates have gone over what they consider to be the actual figures with a fine tooth comb and strongly feel that they are owed $81,831.

Of course I will go through your accounting when it arrives and I hope we can all come to a meeting of the minds.

Best regards.

Sincerely yours,

John Brockman

JB:dd
encl.
cc: Rob Cowley
Joe Blach
Stewart Brand

Copies for trade		Total to Point from sales	minus printing	Profit
1st printing	100,000 copies	$504,000	$287,000	$217,000
2nd printing	42,000 copies	211,680	133,980	77,700
3rd printing	60,000 copies	338,400	189,600	148,800
4th printing	100,000 copies	338,400 from 60,000 sales	319,000	19,400
	302,000 copies	$1,392,480	$929,580	$462,900

Copies for Book Club		Total to Point	minus printing	Profit
1st printing	10,000 copies	$ 32,000	$ 27,000	$ 5,000
4th printing	10,000 copies	36,900	31,900	5,000
	20,000 copies	$ 68,900	$ 58,900	$ 10,000

Copies for Point		Handling cost	printing	due Random
1st printing	30,000 copies	$ 22,500	$ 86,100	$108,600
2nd printing	8,000 copies	6,000	25,520	31,520
	38,000 copies	$ 28,500	$111,620	$140,120

Total copies:	360,000 copies	Total printing:	$1,100,100

Total profit from sales 262,000 copies	$462,900
Total profit from book club 20,000 copies	10,000
Sub Total due from Random	$472,900
Due to Random	
Printing Point's 38,000 copies	$111,620
Handling Point's 38,000 copies	28,500
Interest, publicity & freight	11,938
	($152,058)
Total due from Random	$320,842
Already paid by Random	($239,011)
Amount outstanding due from Random	$ 81,831

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